



Overview of the OECD Two-pillar Solution to Taxation of the Digitalised Economy

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Outline

- ❖ The problem
- ❖ History of the solution development
- ❖ Where are we now.



Introduction

- ▶ Dissatisfaction with existing rules allocation taxing rights.
- ▶ rules developed as far back as the 1920's
- ▶ Pre-digital economy issue e.g PE Exemptions and international shipping, exploration, insurance and other specialised businesses.
- ▶ Broader tax challenges identified in BEPS Action 1 Report 2015 and later reemphasised in Interim Report of 2018.
- ▶ Issues with unilateral measures introduced by countries



Major Issues identified

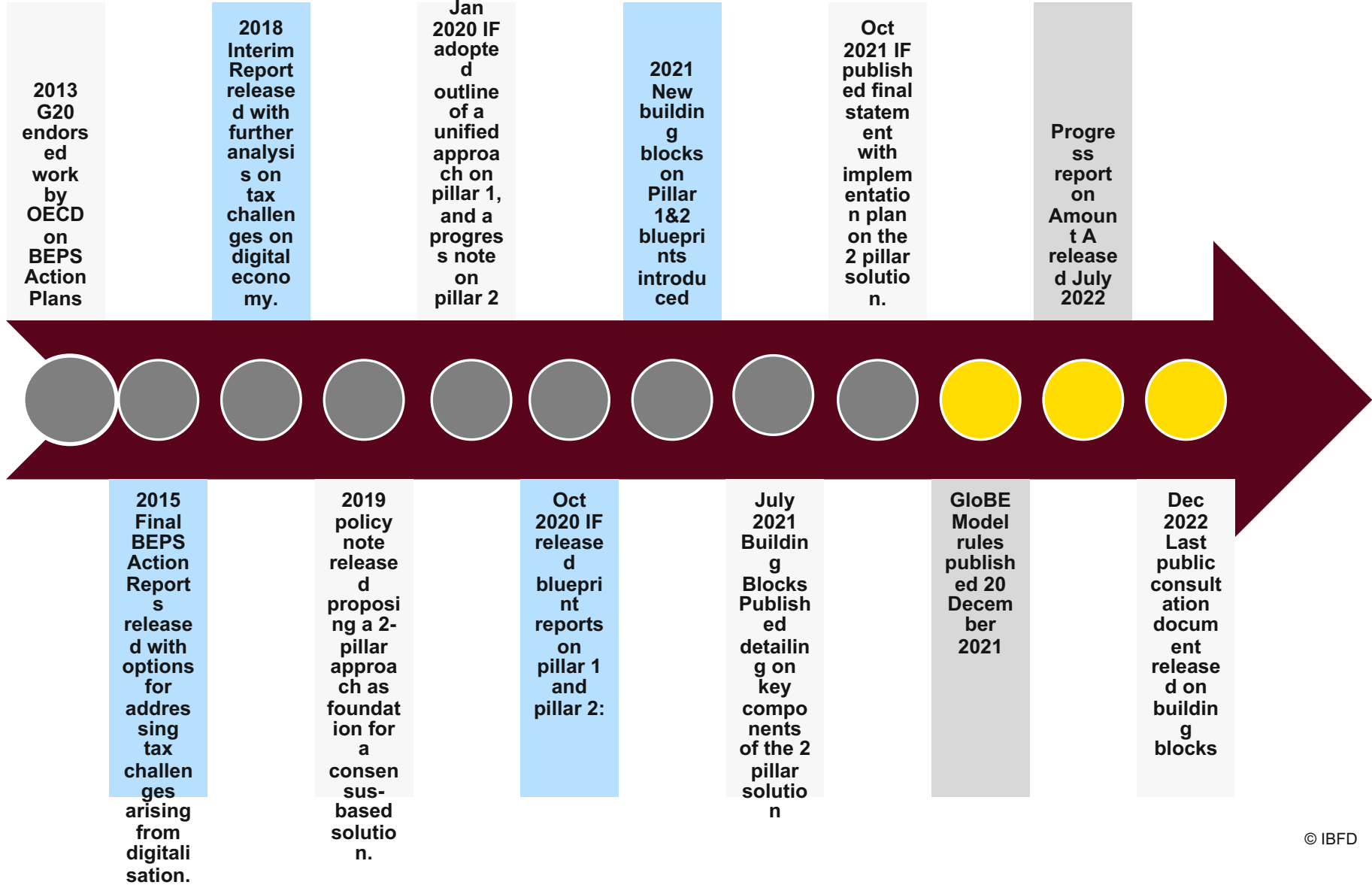
- ▶ Shortcomings of nexus and profit attribution i.e. physical presence and ALP
- ▶ Limitations of BEPS 1.0 on taxing rights issue
- ▶ Value creation from user participation
- ▶ Race to the bottom to attract investment.



- ▶ OECD/G20 Inclusive Framework promised to **address some of the legitimate grievances of the developing world** regarding the systemic shortcomings in the current rules and **deliver fairer and more coherent outcomes** from cross-border trade and investment.



TIMELINE OF EVENTS





Two Pillared Approach

- ✓ 2019 policy note – “without prejudice basis”
- ✓ Grouped into two pillars
- ✓ Released public consultation document seeking input on approach
- ✓ Program of work released on architecture

Pillar 1

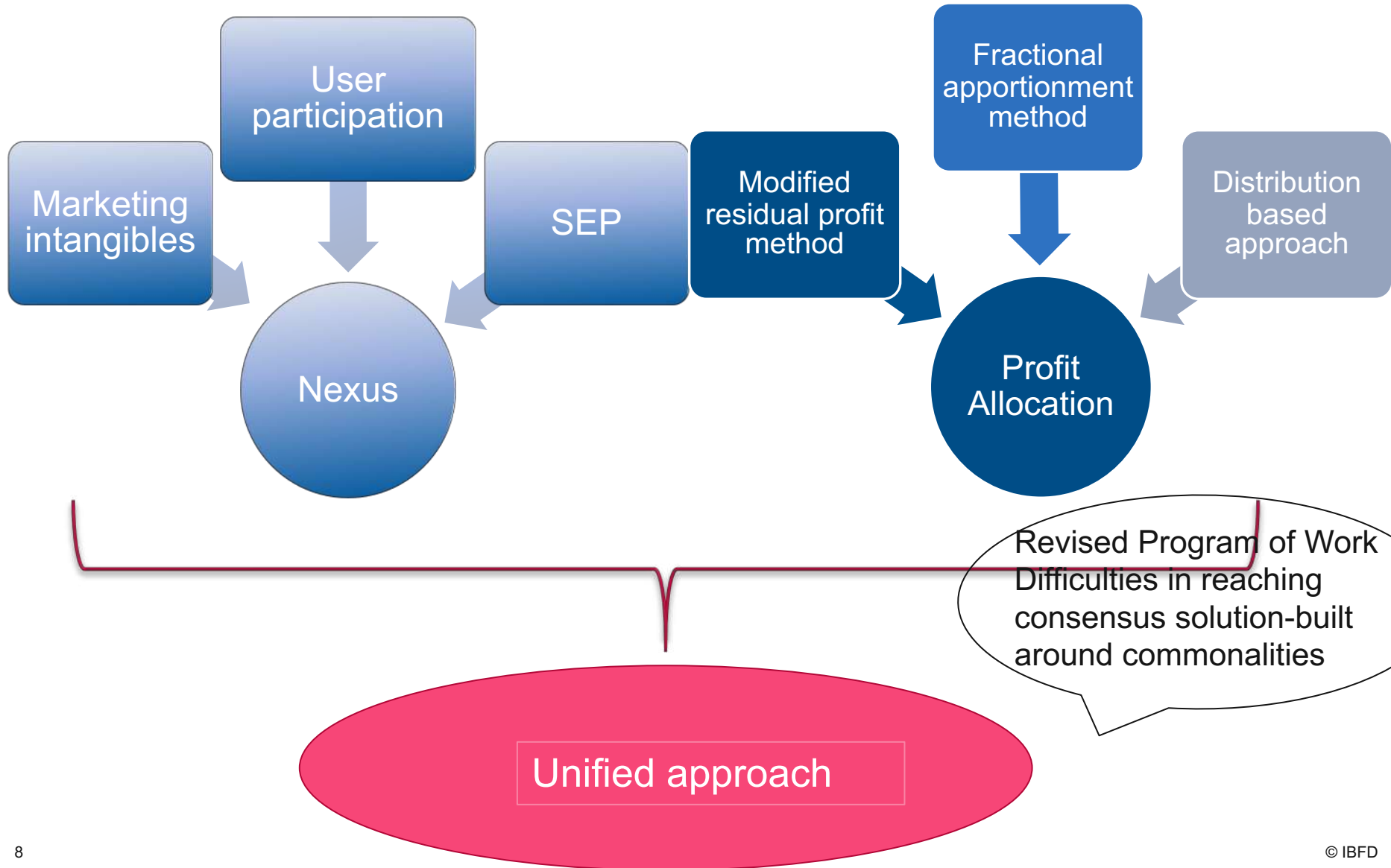
- Review Nexus and profit allocations rules

Pillar 2

- Level the playing field– global minimum tax



Pillar 1 proposals





Amount A Global reallocation of portion of residual profits

Amount B Fixed remuneration for baseline Marketing & Dist using ALP-standard application of TNMM

Amount C Additional profit above Amount B and tax certainty

- ▶ Promises a pool of over USD 500 billion of global residual profits and about USD 100 to 150 billion reallocated profits
- ▶ Blueprint released in October 2020
- ▶ Public consultation (January 2021) -criticised for being too complicated
- ▶ New Amount A structure and building blocks.

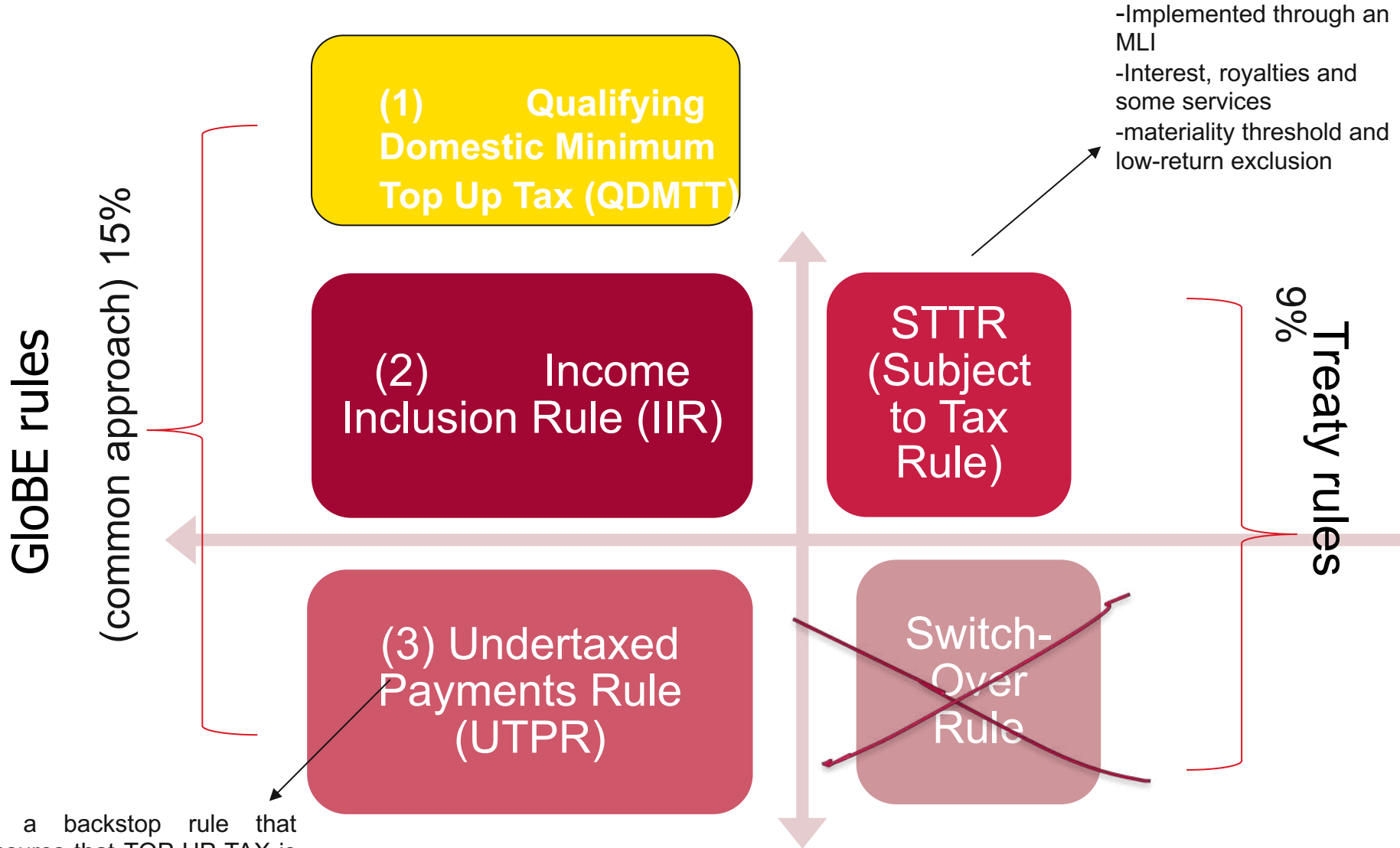


Current design of Pillar 1 Amount A

- ▶ From 2021 Amount A has evolved to comprehensive scoping.
- ▶ Seeks to reallocate 25% of residual profits of highly profitable companies to market jurisdictions by allocating of taxing rights based on a new special –purpose nexus rules based on market based criteria of sales with revenue sourcing rules looking at the location of the final consumer.
- ▶ It is not a holistic reform- overlay to existing rules



Pillar 2 proposals



is a backstop rule that ensures that TOP UP TAX is collected in cases where it is not collected under the IIR.

-Implemented through an MLI
-Interest, royalties and some services
-materiality threshold and low-return exclusion



- ▶ Top-up tax may be imposed by jurisdictions if effective tax rate (ETR) falls below 15% on a jurisdictional basis
- ▶ A lower ETR may be allowed based on a “substance” carve out (i.e. % of tangible asset and payroll costs)
- ▶ Increased CIT revenues from application of IIR in UPE jurisdiction and source of payment jurisdiction under UTPR and STTR- assures USD 135 billion to 180 billion of global CIT revenues from the global minimum tax
- ▶ **Expected Behaviours:**
 - ▶ do nothing
 - ▶ Reduction in profit shifting to low/no tax jurisdictions (investment hubs).
 - ▶ Increase of ETR in some low-tax jurisdictions by restructuring tax incentive regime.



What should countries be doing?

- ▶ Potential impact on incentives

- ▶ **What are the options?**
 - ▶ Do nothing (but other jurisdictions will tax)
 - ▶ Implement QDMTT (simplification measure)
 - ▶ Implement IIR and/or UTPR (adopt model rules)
 - ▶ Review incentives

- ▶ **Careful consideration**
 - Make the cost-benefit analysis
 - Review country tax incentives

- ▶ Criticism for the ATAF Secretariat has already published a Suggested Approach for Drafting Domestic Minimum Top-Up Tax Legislation



- ▶ **Summary: GloBE Rules set threshold and discourage some (not beneficial) tax incentives**
 - ▶ **Substance**: less impact on MNEs with substance in a jurisdiction (SBIE)
 - ▶ No impact on tax incentives that allow **faster recovery of cost of tangible assets** (accelerated depreciation)
 - ▶ Less impact on **incentives narrowly targeted** (specific income or expense categories) (blending of income within a jurisdiction)
 - ▶ Possible less/no impact on cash grants (**subsidies**) and **refundable tax credits** (QRTC)



Pillar One - Where are we?

- ▶ **2020: Blueprint Pillar One: Tax Challenges Arising from Digitalisation**
- ▶ **2021: October Statement on a Two-Pillar Solution to Address the Tax Challenges Arising from the Digitalisation of the Economy**
- ▶ **2022: July Progress Report on Amount A**
- ▶ **2022: October Progress Report on the Administration and Tax Certainty Aspects of Pillar 1**
- ▶ **2022: December Consultation Document on Amount B**
- ▶ **2022: December Consultation Document on withdrawal and standstill of DST**
- ▶ **2023: February release of Agreed Administrative Guidance will ensure co-ordinated outcome**



Major criticism of Pillar 1

- ▶ Not a holistic reform of existing standards- is it sustainable in rapidly digitalising world?
- ▶ Reduced covered entities- from 2300 MNEs to below 100 (scope threshold, single profitability, averaging mechanism)
- ▶ Reduced size of Amount A- reallocation of 25% of profits above 10%, safe-habour for routine profits based on ALP with no regards to original issue of new business models. (carry forward of losses including pre-regime losses, recognition of WHTs and MDSH.
- ▶ Out of scope companies not subject to tax using new nexus' because of withdrawal and standstill of unilateral measures (treaty override on those allowed)
- ▶ Too complex.



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